


Getting Started as a Soy Works Candle Co. Sales Consultant

How do I get started?

- Purchase the Start Up Consultant Kit from our online store, www.soyworkscandles.com for \$99.00 plus shipping
- Complete the Reseller's Agreement provided in the Start Up Consultant Kit
- Book your first Home Party or Catalog Party
- Earn 30% profit for each candle sold



\$89.00 worth
of candles in
every kit!

What is included in the Start Up Consultant Kit?


- Welcome Letter
- 50 brochures including order forms
- Scent Pots for each fragrance we offer; approximately 150
- A full size candle for demonstration purposes: Large Country Jar, Medium Country Jar, Small Country Jar, Tea Lights, Travel Tin, SoyTarts and Mini Tumbler.
- Reseller's Agreement
- Benefits of Soy Candles handout
- 10 Host/Hostess Order Forms & Benefits

Keep it simple

- At Soy Works Candles Company we believe making money should be easy; there are no down lines to worry about, no waiting for commission checks, no monthly sales minimums and no commission tiers to keep track of - ever!
- Use the Party Tally Sheet to keep track of your sales, profit and payment to SWCC
- We ship the orders approximately 2 weeks after receipt
- All orders are submitted by phone, e-mail or mail (web ordering coming soon)
- Earn as much or as little as you want; set your own hours and grow your business at your own pace

Collecting payments from your customers

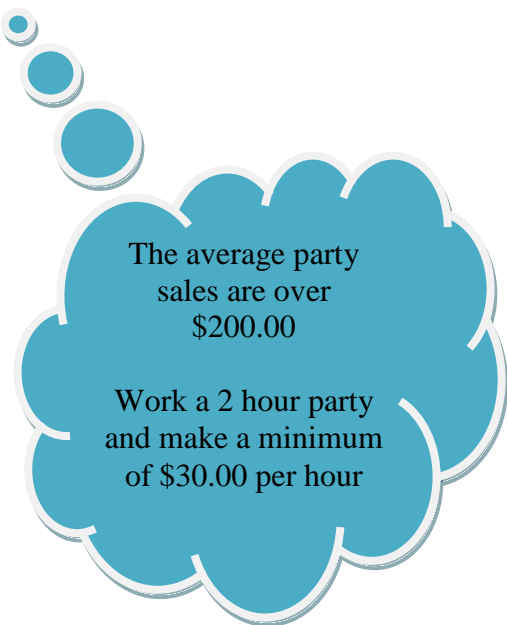
- You have the flexibility of accepting several forms of payment from your customers.
 - Accept Personal Checks made payable to you/your business
 - Accept Money Orders made payable to you/your business
 - Accept Cash
 - Accept credit cards through your own merchant account, ProPay, PayPal, Google, etc.



Earn 30% of
every candle
sold!



Purchase
candles for
personal use
at 30% off
retail.



The average party
sales are over
\$200.00

Work a 2 hour party
and make a minimum
of \$30.00 per hour